



Data Network Solutions

"Reliable Phone & Secure Internet Services"

Price Quote from DNS

116 Oceanport Ave
Little Silver, NJ 07739
(732) 741-5889 (800) 649-6741
Fax (732) 747-3584
www.dnetworksolution.com



Approved

NJ STATE APPROVED
CO-OP #65MCECCPS
VOICE & UC 23/24-10
NJBPU Tariff No. 1
SPIN # 143009866

Customer Information		RFP	# 23-37
Name:	City of Camden	Date	12/21/2023
Address:	520 Market St	Sales Rep	John Naughton
City/St/Zip:	Camden NJ 08102	Rep #	7327560298
Contact:	Lateefah Chandler Purchasing Agent	Rep Email	jnaughton@dnetworksolution.com
Phone:	856 757 7159	Order Type	New
Email:	TBD	Terms	12/36/60 Months starting February 1, 2024

Monthly Recurring Services

Item	Description	QTY.			
	Location 520 Market St Camden NJ 08102				
	Section 8.3 Direct Internet Access Fiber Connection with Peering				
	Select Any Bandwidth As Needed				Optional DDOS
	Contract Term 12 months / 1 year		One time Install	Monthly recurring	Option Monthly
1	1 Ge Dedicated Internet	1	\$ 4,250.00	\$ 1,300.00	\$ 200.00
2	2 Ge Dedicated Internet	1	\$ 4,250.00	\$ 1,790.00	\$ 500.00
3	3 Ge Dedicated Internet	1	\$ 4,250.00	\$ 2,450.00	\$ 750.00
4	4 Ge Dedicated Internet	1	\$ 4,250.00	\$ 2,700.00	\$ 1,000.00
5	5 Ge Dedicated Internet	1	\$ 4,250.00	\$ 3,000.00	\$ 1,500.00
	At end of the 1st Year Camden can opt into 3 year pricing				
					Optional DDOS
	Contract Term 36 months / 3 year		One time Install	Monthly recurring	Option Monthly
6	1 Ge Dedicated Internet	1	\$ 100.00	\$ 1,090.00	\$ 200.00
7	2 Ge Dedicated Internet	1	\$ 100.00	\$ 1,590.00	\$ 500.00
8	3 Ge Dedicated Internet	1	\$ 100.00	\$ 2,150.00	\$ 750.00
9	4 Ge Dedicated Internet	1	\$ 100.00	\$ 2,450.00	\$ 1,000.00
10	5 Ge Dedicated Internet	1	\$ 100.00	\$ 2,700.00	\$ 1,500.00
	At end of the 3rd Year Camden can renew annually at 3 year pricing				
					Optional DDOS
	Contract Term 60 months / 5 year		One time Install	Monthly recurring	Option Monthly
11	1 Ge Dedicated Internet	1	\$ 1.00	\$ 990.00	\$ 200.00
12	2 Ge Dedicated Internet	1	\$ 1.00	\$ 1,450.00	\$ 500.00
13	3 Ge Dedicated Internet	1	\$ 1.00	\$ 1,790.00	\$ 750.00
14	4 Ge Dedicated Internet	1	\$ 1.00	\$ 2,300.00	\$ 1,000.00
15	5 Ge Dedicated Internet	1	\$ 1.00	\$ 2,590.00	\$ 1,500.00
Notes	No other taxes or fees apply				
Notes	Annual Renewals Available				
Notes	Camden can change speeds or term at any time during the contract				

Total Internet Monthly Recurring: select option

Total One Time select option

Approved By Signature: _____ Date _____

Print Name: _____ Title _____

THANK YOU FOR DOING BUSINESS WITH US!



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Phone:	856 757 7159	Order Type	New
Email:	TBD	Terms	12/36/60 Months starting February 1, 2024

Monthly Recurring Services

Item	Description	QTY.			
	Location 520 Market St Camden NJ 08102				
	Section 8.4 and 8.5 additional components and services				
Item	Description	QTY.		provided by proposer	option choice
1	Cisco ISR 4451 managed Router for 1Ge to 2Ge	1		yes	select
2	Cisco ASR 1001-X Managed Router 3G to 5G	1		yes	select
	Notes				
	DNS shall provide if Camden does not have any of its own				
	firewall or router				
Item	Description Component Service	QTY.	price monthly	one time install charge	option choice
1	Cisco ISR 4451 managed Router for 1Ge to 2Ge	1	\$ 100.00	\$ 200.00	select
2	Cisco ASR 1001-X Managed Router 3G to 5G	1	\$ 250.00	\$ 200.00	select
	notes these rates apply for the duration of the contract term selected				
	DNS shall provide if Camden does not have any of its own				
	firewall or router				
	No other taxes or fees apply				
	Annual Renewals Available				

Total Internet Monthly Recurring: select option

Total One Time select option

Approved By Signature: _____ Date _____

Print Name: _____ Title _____

THANK YOU FOR DOING BUSINESS WITH US!

5 PRICING

5.1 CONTRACT TERM: ONE (1) YEAR TERM

5.1.1 Granite has provided a One (1) Year Term with Two (2) additional One (1) Year options for both a 1GB DIA Circuit as well as the pricing for upgrading to the 5GB option, should the City want to upgrade to that bandwidth. Please see below.

LOCATION	BANDWIDTH PROPOSED	ONE-TIME INSTALLATION	MONTHLY RECURRING
520 Market Street Camden, New Jersey 08101-5120	1Gb DIA	\$0.00	\$1,147.58
	5Gb DIA	\$0.00	\$1,662.38

OPTION YEAR 1

LOCATION	BANDWIDTH PROPOSED	ONE-TIME INSTALLATION	MONTHLY RECURRING
520 Market Street Camden, New Jersey 08101-5120	1Gb DIA	\$0.00	\$1,147.58
	5Gb DIA	\$0.00	\$1,662.38

OPTION YEAR 2

LOCATION	BANDWIDTH PROPOSED	ONE-TIME INSTALLATION	MONTHLY RECURRING
520 Market Street Camden, New Jersey 08101-5120	1Gb DIA	\$0.00	\$1,147.58
	5Gb DIA	\$0.00	\$1,662.38

5.2 CONTRACT TERM; THREE (3) YEAR TERM

5.2.1 Granite has provided a Three (3) Year Term with Two (2) additional One (1) Year options for both a 1GB DIA Circuit as well as the pricing for upgrading to the 5GB option, should the City want to upgrade to that bandwidth. Please see below.

LOCATION	BANDWIDTH PROPOSED	ONE-TIME INSTALLATION	MONTHLY RECURRING
520 Market Street Camden, New Jersey 08101-5120	1Gb DIA	\$0.00	\$1,093.95
	5Gb DIA	\$0.00	\$1,608.75

OPTION YEAR 1

LOCATION	BANDWIDTH PROPOSED	ONE-TIME INSTALLATION	MONTHLY RECURRING
520 Market Street Camden, New Jersey 08101-5120	1Gb DIA	\$0.00	\$1,093.95
	5Gb DIA	\$0.00	\$1,608.75

OPTION YEAR 2

LOCATION	BANDWIDTH PROPOSED	ONE-TIME INSTALLATION	MONTHLY RECURRING
520 Market Street Camden, New Jersey 08101-5120	1Gb DIA	\$0.00	\$1,093.95
	5Gb DIA	\$0.00	\$1,608.75

RFQ# 2043425697



Telecom Service Quote For

City of Camden
520 MARKET ST RM 308, CAMDEN, NJ, 08102

About Telesystem

Telesystem offers voice, data, cloud, and security solutions to empower businesses across the country. Guided by our customer-centric mission, we work alongside our trusted partners to design unique solutions to address the business-specific needs of each customer. This includes offerings such as Secure Internet as a Service, Secure SD-WAN, Broadband Monitoring and Billing Aggregation, Hosted VoIP, SIP Trunks, Dedicated Internet Access, and Managed Computing Services. Telesystem has grown its customer base to serve over 21,000+ locations including hospitals, universities, local public and private school districts, banks, and regional government offices.

Quote Summary

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Quotes Shown here are budgetary and must be confirmed by Telesystem at the time of order.

Internet			
Service Location	Term	Monthly (\$)	Install (\$)
856-541-2598: 520 MARKET ST, CAMDEN, NJ, 08102	12	2,094.00	2,000.00
856-541-2598: 520 MARKET ST, CAMDEN, NJ, 08102	12	2,415.00	2,000.00
856-541-2598: 520 MARKET ST, CAMDEN, NJ, 08102	12	3,115.00	2,750.00

	Total Monthly (\$)	Total Install (\$)
Grand Totals - 12 Months	7,624.00	6,750.00

Quote Details

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Internet			
Service Location	Term	Monthly (\$)	Install (\$)
856-541-2598: 520 MARKET ST, CAMDEN, NJ, 08102	36	2,044.00	0.00
856-541-2598: 520 MARKET ST, CAMDEN, NJ, 08102	36	2,125.00	0.00
856-541-2598: 520 MARKET ST, CAMDEN, NJ, 08102	36	2,470.00	0.00

	Total Monthly (\$)	Total Install (\$)
Grand Totals - 36 Months	6,639.00	0.00

Quote Details

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Internet			
Service Location	Term	Monthly (\$)	Install (\$)
856-541-2598: 520 MARKET ST, CAMDEN, NJ, 08102	60	1,974.00	0.00
856-541-2598: 520 MARKET ST, CAMDEN, NJ, 08102	60	2,025.00	0.00
856-541-2598: 520 MARKET ST, CAMDEN, NJ, 08102	60	2,270.00	0.00

	Total Monthly (\$)	Total Install (\$)
Grand Totals - 60 Months	6,269.00	0.00

Quote Details

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